

ELA NEWS

ela[container]

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LOUNGE AREA WITH A COOL ATMO- SPHERE

1

ELA Container's room concept
at the Munich textile trade fair



Reception and lounge on two levels: ELA's exhibition concept at the Munich international textile trade fair.

“With our specially designed concepts for trade fairs and exhibitions our customers receive a full package they can personalise.”

Yama Rahman –
Area Sales Manager
ELA Container GmbH



Fig. top

As cool and casual as the trade fair itself – ELA Container's room concept in the Bluezone.

Fig. bottom

Reception area below, lounge above: the roof top terrace was the highlight of the container set up.

Fig. left

Time to relax: ELA trade fair rooms can be customised to suit your needs.

ELA Container at the Munich textile trade fair

New products, new trends, new services – as the year begins companies are excited to introduce themselves to an interested audience at trade fairs and exhibitions. The look and the condition of the trade fair booth play a key role in standing out from the crowd of exhibitors. Ideally, the trade fair booth meets standards of the individuality and quality of the company itself.

ELA Container has been working with customers and trade fair builders for several years now on exhibition concepts that stand out. "Demand for container-based trade fair booths is on the rise," says ELA Area Sales Manager Yama Rahman. "Not only companies but trade fair organisers, too, enjoy the flexible design opportunities offered by our ELA modules." The containers offer significant benefits in comparison to classic traverse constructions. The stackable modules are easy to prepare and assemble. They create a cosy room-within-a-room atmosphere and offer plenty of space for branding.

Just recently ELA arranged the Bluezone reception and lounge area for the Munich Fabric Start. In this area of the specialist exhibition it's all about denim, streetwear and sportswear – the two-storey facility was built with 25 ELA premium modules looked just as cool and casual. The 321 square metres of floor space was split over two levels. Two outside staircases led visitors to the roof top terraces. In pre-assembly ELA had already prepared the sides with floor-to-ceiling windows. The huge glass windows offered the public an unobstructed view of the exhibition site.

Details

Location
Munich, Germany

Type and number of containers
25 ELA premium containers

Usable space
Approx. 321 m²

Usage
Reception and lounge

Colour/floor
Outer walls: pebble grey (RAL 7032)
Inner walls and ceiling: white
Floor: grey/white

Special equipment
Outer staircases, large terraces, sides with floor-to-ceiling windows

Purchase or rental
Leased

Duration of usage
8 days

Installation deadline
01/2018

MOBILE RADIO STATION FOR EVENT SERIES

2

ELA Container for
Arabian Radio Network Dubai



Interviews with VIP guests and live reporting: the mobile ELA radio studio offers outstanding conditions for smooth broadcasting.

“The VIP guests can enjoy a spectacular view over the music festival from the roof top terrace.”

David Rushton –
International Operations Manager
ELA Container GmbH



02

Fig. 02
The mobile studio is built from containers using four ELA quality all-rounders over two storeys.



03

Fig. 03
Live on location: the mobile radio studio is set up for the entire duration of the event.

Fig. 01
The module's exterior design matches the event design.



01



Fig. top

The ELA radio studio lives up to high standards of technology, design and flexibility.

Fig. centre

Radio with sound and picture: the all-glass structure lets passers-by take a peek inside the studio.

Fig. bottom

Open-air live reporting is possible from the roof top terrace.



ELA mobile radio studio in Dubai

Live reporting and interviews are the masterpiece of radio broadcasting. So ELA's base in Dubai built a very special room concept for the Arabian Radio Network (ARN): a mobile radio studio built from containers. Impressive and functional at the same time.

As ELA International Operations Manager, David Rushton knows, "quick and professional assembly is very important." The studio is used once a month over a period of three years. It is set up for two days and dismantled again. "We store the studio at ELA between events," explains Rushton. "Now that's flexibility!"

The radio studio with personalised lettering consists of four ELA event containers. The quality all-rounders are assembled on two levels. They offer 60 square metres of floor space. The interior of the containers offers plenty of space for a broadcasting studio and an office area. The all-glass containers also have a roof top terrace.

The electric installation and furnishings were also of importance for the customer. "ELA guarantees efficient energy supply and communication networks," says Rushton. The radio station is completely furnished. With benches, tables and plenty of space it provides perfect conditions for broadcasting to run smoothly.

The customer is delighted. "The double storey studio allows our nine radio channels to go live from pop up locations around the country and we are exceptionally pleased with the outcome of the design, building and ongoing service by David Rushton and the ELA Container team in Dubai. The studio is an outstanding way for us to showcase the channels in a live environment and we would highly recommend ELA Container to partners" says Mathew Johnson, executive director of marketing at ARN.

Details

Location
Dubai, United Arab Emirates

Type and number of containers
4 ELA quality all-rounders

Usable space
Approx. 60 m²

Usage
Mobile radio station for event series

Colour/floor
Outer walls: pebble grey (RAL 7032)
Inner walls and ceiling: white
Floor: grey/white

Special equipment
All glass, roof top terrace

Purchase or rental
Leased

Duration of usage
3 years

Installation deadline
Once a month

OFFICES ON THREE STOREYS

Temporary office space for
Cargobull Parts & Services



The ELA temporary offices at Cargobull Parts & Services are split over three levels.

3



The upper storeys are accessed via an interior staircase.

ELA office space for Cargobull

Looking for more temporary space in a smaller area? Not a problem for ELA container modules – these can also be stacked up to three storeys high. This was the case most recently at Cargobull Parts & Services. The modular office spaces were built to expand the existing building for about two years and are a great fit with the overall look.

"Thanks to special statics the ELA rooms can also be stacked up to three storeys," says ELA Area Sales Manager Simon Harenkamp. "This creates excellent space and is very efficient for the customer."

The 15 ELA premium containers and quality all-rounders with pebble-grey exterior paintwork offer a combined floor space of 225 square metres. The offices are connected via an interior staircase. For this ELA cut out pieces in the roof and ceiling during assembly preparation. The delivery included LED interior lighting, air conditioning equipment and cable ducts for a fast start of operation.

"A comfortable and friendly working environment contributes to office productivity," says Harenkamp. "That's why the ELA spaces are designed to be bright and ensure comfortable room temperature for all weather conditions with additional insulation and air conditioning."

"From project planning to finish, ELA Container was very positive and reliable to work with," says Dr Peter Kes, managing director of Cargobull Parts & Services GmbH summing up the project.

Details

Location	Altenberge, Germany
Type and number of containers	15 ELA quality all-rounders (combined to form one container facility)
Usable space	Approx. 225 m ²
Usage	Offices
Colour/floor	Outer walls: pebble grey (RAL 7032) Inner walls and ceiling: white Floor: grey/white
Special equipment	Interior staircase, air conditioning, outer staircases with platforms and railings, fire doors, LED interior lighting, cable ducts, additional insulation, glass double doors
Special features	3 levels
Purchase or rental	Leased
Duration of usage	729 days
Installation deadline	10/2017



Fig. top

Dresden's Johanniter voluntary rescue organisation moves into an ELA mobile room solution during the renovation period.

Fig. centre

Many years of experience in modular construction help to create comfortable and functional offices.

Fig. bottom

Even during the renovation phase rescue services and administration still need to run smoothly and fast.



New ELA project for rescue services

ELA Container has been a specialist in mobile room systems for many years including in the healthcare industry. The latest project is the Johanniter voluntary rescue organisation in Dresden. Four open-plan offices over a total of 120 square metres were built within just two weeks of the order being placed.

Eight ELA office containers over two storeys high were built. They are home to administrative staff while the rescue station is being renovated.

"Due to the planned demolition of our previous offices we needed temporary office space for our ten employees," says Carsten Herde, a member of the Johanniter regional executive board. The aim was to move quickly to ensure that operations could continue without interruption or disruption.

"We had no previous experience with mobile units," says Herde. He met ELA Container's Erik Geidelt at a series of seminars. "The first time we met I was struck by the professionalism of ELA Container's mobile office specialists. Two meetings were held on-site to talk about our wishes and requirements. We promptly received a quote. Even the subsequent special requests during the move were handled wonderfully well. Our employees feel right at home."

ELA Area Sales Manager Michael Haas is also delighted with how the project progressed and with the partnership with the Johanniter voluntary rescue organisation. "In planning and implementation we benefited from our years of experience in temporary office solutions and could show off our strengths."

Details

Location
Dresden, Germany

Type and number of containers
8 ELA quality all-rounders

Usable space
Approx. 120 m²

Usage
Offices

Colour/floor
Outer walls: pebble grey (RAL 7032)
Inner walls and ceiling: white
Floor: PVC covering, marbled grey

Special equipment
Steel outside staircase with landing and railings, landing extension, smoke alarms

Special features
The customer wanted the entire facility to be delivered, set up and ready to use within 14 days of the order being placed

Purchase or rental
Leased

Duration of usage
120 days

Installation deadline
10/2017



Fig. top

Delivered as ordered: the workshop container is available in many different designs.

Fig. centre

ELA storage containers can be used to keep tools and equipment in it clean, safe and dry.

Fig. bottom

From heavy-duty shelving to workbenches – the storage container is a fully equipped workshop.

ELA in partnership with the tools trade

Room specialist ELA Container and tool retailer Hommel Hercules combined their skills to come up with a new product: a mobile workshop and storage container which should ensure greater efficiency and performance on building sites in the future.

"Demand for simple and comprehensive solutions for building sites is growing," says ELA Managing Director Günter Albers. "Together with Hommel Hercules, we are able to redesign our storage containers to create fully personalised workshops." There are all kinds of possibilities: the workshop container can help to ensure having the optimal equipment on temporary building sites, expand tool storage space or provide a practical workplace for long-term projects.

The storage containers are available in sizes of 20 and 40 feet. The customers can decide for themselves which electrical installations and connections they need, whether air conditioning and heating equipment should be included and how many windows and doors they require. In terms of furniture and fittings these containers have got it all covered: options range from heavy-duty shelving, workbench stations, access ramps and sanitary equipment to ELA's special anti-theft devices.

"With its stable steel frame construction and fully welded trapezoid surfaces on the ceiling and walls the ELA storage container seemed to us to be the best solution for this kind of workshop," explains Albers. "They keep tools and equipment clean, safe, dry and ready to use at any time." Albers is delighted with the partnership with Hommel Hercules: "The end customer can benefit from the expertise of both companies."

Details

Usable space
Approx. 15 m²

Usage
Workshop and storage container

Colour/floor
Outer walls: pebble grey (RAL 7032)
Inner walls and ceiling: pebble grey (RAL 7032)
Floor: brown

Special equipment
Electrical installation, workbenches, heavy-duty shelving, ELA anti-theft devices, heating and air conditioning equipment



RECENTLY IN THE HANDELS- BLATT

Article about the family business
ELA Container



Article from
Handelsblatt print edition, no. 76
Dated 19.04.2018
Page 44 / family company
Author: Lilian Fiala



A family business

For 13 years these three siblings have been running ELA Container together. A rather difficult combination – but one which is working extraordinarily well for this container manufacturer located near the river Ems.

Fig. left to right

Tim Albers,
Liesel Albers-Bentlage,
Günter Albers

Siblings hate to share. From getting the next turn on the PlayStation to the last piece of cake. Brothers and sisters fight hard to get their share which makes it even more surprising that siblings Liesel Albers-Bentlage, Tim Albers and Günter Albers share a whole company. And they've done so for 13 whole years without fighting, scandals or intrigues. The three siblings' story shows how a difficult set-up can lead to great success. A management structure shared among siblings is one of the toughest in the world of family businesses, says Tom Rüsen, professor and managing director at the Witten Institute for Family Business (WiFu). "Of course, we do have different opinions from time to time," says Liesel Albers-Bentlage, "but then you take a walk around the block and have a beer together later."

The trio seems to work together effortlessly well. The siblings finish each other's stories and sometimes even their sentences. All in a rather dry yet warm Northern German kind of way – quite typical for the region where Lower Saxony meets the Netherlands. Since 2005 they have run ELA Container with the guiding principle of being honest and direct. Back then they took over the company founded by their father Bernhard Albers in 1972. ELA produces containers similar to those which are used for overseas transport. Bernhard Albers began by converting the goods containers into equipment containers and offices. Since then ELA's multi-purpose containers have been used as security gates at the Reichstag building in Berlin, as numerous nurseries and

schools, bank branches, veterinary practices and even as a Russian church. The company leases its containers to customers from all kinds of industries. The containers can be used anywhere where temporary mobile space is needed – even as apartments for refugees.

Tim, Liesel and Günter are three of Bernhard Albers' five children. Their two older siblings Hanni and Bernhard Albers Jr, decided against a career in the family business. For Tim Albers his good relationship with his siblings is very special – as they've been a team for over thirty years: "Where else can you find that?" They haven't just maintained the business: they've also expanded it. The company has gone from employing seven people in 1972 to over 600 today. The company currently leases over 22,000 containers. Last year the company generated €80 million in turnover. Since the siblings took over the business income from leasing has increased by at least 15% every year. Over the past decade the family has increased its equity ratio from 30% to 60%. Which just goes to show that when it comes to results this sibling set-up pays off.

Tom Rüsen has seen many similar set-ups fail. He knows the Albers family well: "To me the Albers siblings are the miracle on the river Ems," says Rüsen. "Sibling set-ups often fail because family principles are brought into a business that have no business being there." This is connected to the fact that they are mostly run by the second generation who take over the company from a parent explains Rüsen. "In a family fairness means complete equality. It's very rare to distinguish between siblings based on their skills." Siblings then have to work out the differences between them. However, most also try to make sure that they show these differences to the outside world as little as possible.

But the ELA siblings are open about their different strengths. "For us family comes first," says Günter Albers, the youngest of the siblings. The company is his great passion and offers him a sense of ultimate fulfilment he could never get from a hobby. "We all have a healthy mindset. We're never resentful," he says. Günter Albers plays the role of the extroverted salesman. Tim Albers is more reserved, his brother's opposite. Sister Liesel is somewhere in between the two. Their father appreciates the drive they share. "Dad is always delighted to see the three of us together – he's impressed by our enthusiasm after over 25 years in the business," says Liesel Albers-Bentlage. When Bernhard Albers asked his youngest son Günter to join the firm after he received his degree in business, he was sceptical: "I asked our father what am I supposed to do there – there are already two of us in the business! That's crazy." But Liesel and Tim also wanted their little brother to join the team. "Of course, we don't always agree," says Tim Albers, "but that also helps drive the company forward." The fact that the three of them still get on well after over thirty years of working together is because of their self-discipline: "We're always able to control ourselves and pull together." According to WiFu expert Rüsen control is the key to successful team work. The sibling role is especially important. This often keeps the balance among the trio. Liesel, the mediator, who keeps the balance between extrovert Günter and more reserved Tim, joined the company as an office administrator in 1984 after obtaining her Abitur. At that time ELA had only seven employees. Among them was Tim Albers who began his training in the family company in 1980 and joined the company management after receiving his degree in

business in 1986. All three grew up with the company. "Their sense of duty towards the firm is greater than their personal ego," says Rüsen.

To ensure that this isn't all they have to rely on the family agreed on a family constitution in 2009. The next generation is ready. "Our children are motivated and they all have potential," says Liesel Albers-Bentlage. But family connections aren't enough to join the company. The conditions set out in the family constitution include to have a university degree, at least six months spent abroad, perfect knowledge of English and at least five years' of professional experience in a similar-sized company.

"Our children can't join us as welders or forklift drivers," says Tim Albers, "they can only join company management." They have five years to do so. If they don't impress within the first five years they have to seek other career paths. "In that case we have to find a parachute to guarantee a safe landing," says Günter Albers. What this means exactly is something the family is working out with the next generation according to Rüsen. A family constitution 2.0 is planned.

"It's very rare to distinguish between siblings based on their skills."

Tom Rüsen –
Professor at the Witten Institute
for Family Business

55° 22' N
36° 68' E

New location
in Obninsk, Russia



New location opening near Moscow

ELA's new Russian base is taking shape: by the end of 2019 everything should be in place on this seven-hectare land to manufacture, lease and sell containers with ELA quality for living and working. "The Russian market has plenty of potential," says ELA Managing Director Günter Albers. The new location has already received its first order for a logistics office. "This allowed us to prove what we are capable of," says Dr Stefan Leopold, managing director of the subsidiary OOO ELA Container RU.

Fig. bottom

Already at work at ELA's Russia location (from left to right): Aliona Gromovich (head of sales), Dr Stefan Leopold (managing director of OOO ELA Container RU) and Pavel Ovsyanikov (sales representative for the St Petersburg region).



Fig. top

Safety, acoustics and an atmosphere of feel good are key for a nursery project.

Fig. bottom

This day care facility made from ELA modules ensures childcare until a bigger building is ready.



ELA nursery in Brookmerland

Nurseries and day-care centres have special requirements for ELA's modular rooms. ELA Area Sales Manager Ralf Neelen knows this from his own experience. He is currently managing such a project in the community of Brookmerland in East Frisia, Germany. "Safety, acoustics, climate and an atmosphere of feel good are the top priorities for modular childcare rooms," says Neelen.

In Brookmerland there are currently more children than there are childcare places. "Childcare must be provided – lawmakers require it," says Neelen. But what if the existing building doesn't have enough space? "That's when we come into play," says the ELA employee. "In the transition period until a new building is ready, the Brookmerland community opted for a mobile day-care centre made from multifunctional ELA modules." Childcare can now be provided – in rooms meeting all the requirements of a nursery.

The mobile day care facility built from eight ELA quality all-rounders and an extra-wide ELA premium container offers 140 square metres for play, discovery and time to relax. "The modules were equipped with extra insulation to ensure that it's nice and cosy in the winter without using too much energy," says Neelen. Of course the insulation and all other materials are health-friendly and CFC-free.

The temporary nursery has been very well received. "We are delighted with the quotation and order process, delivery, assembly and implementation of the day-care centre", says Gerhard Ihmels, mayor of Brookmerland community. The new building will be ready in around six months.

Details

Location
Marienhaf, Germany

Type and number of containers
8 ELA quality all-rounders,
1 ELA premium container

Usable space
Approx. 140 m²

Usage
Nursery

Colour/floor
Outer walls: pebble grey (RAL 7032)
Inner walls and ceiling: white
Floor: grey/white

Special equipment
Double external doors, multipurpose external doors with panic lock, acoustic ceiling panels, additional insulation, connected smoke alarms, requested Forbo linoflex floor covering, sockets with increased contact protection, child-friendly toilets, currentless switch, water and drainage connection for the changing table

Purchase or rental
Leased

Duration of usage
180 days

Installation deadline
07/2017

RESIDENTIAL CONSTRUCTION IN THE HAFENCITY

7

ELA Container on Europe's biggest building site



A planner's eye view: the ELA building site facility on Hamburg's Strandkai.

“Planning is most important on a building site.”

Thomas Nohrn –
Area Sales Manager
ELA Container GmbH



Fig. left

Air conditioning equipment ensures a comfortable climate in offices and meeting rooms.

Fig. right

In the shadow of buildings which have already been completed more residential properties are being planned at the ELA facility.



Fig. top

In front of the Elbphilharmonie concert hall ELA is helping to develop the plots.

Fig. centre

ELA also provided the furnishings so offices and meetings rooms were immediately ready for use.

Fig. bottom

A great place to work: bright and functional rooms with a view of Hamburg's port.



ELA Container on Europe's biggest building site

Hamburg's Hafencity development is taking shape. More apartments are currently being built on the Strandkai – and ELA is in the middle of the action. The mobile room specialist is helping the EGGERS-Gruppe to develop new plots by providing a building site facility.

Nineteen ELA modules with a total floor space of 290 square metres over two storeys can be found on the Strandkai. This is where EGGERS-Gruppe Site Manager Denzau can enjoy an overview of the site.

“Working with ELA Container was simple and service-focused,” says Denzau. “We had good discussions on-site and received the facilities we wanted on the planned delivery date.” ELA Container was very flexible.

As well as offices and recreation spaces the temporary building also includes changing rooms, meeting rooms and sanitary rooms. ELA equipped the modules with the right furnishings for immediate use; chairs, desks, cupboards and lockers. Even a kitchen was already in place when the facility began its operation. With an additional septic tank ELA helped to counteract the limited infrastructure on-site. Stairs outside connect the facility's two floors. The air conditioning equipment installed in the changeable modules ensure a comfortable climate.

Depending on the progress of construction the ELA containers will remain on the building site at Hamburg's Strandkai for six months to a year. “That's the advantage of system construction,” says ELA Area Sales Manager Thomas Nohrn. “With our ELA modules site managers can react flexibly to any situation and expand or reduce a facility where required.”

Details

Location
Hamburg, Germany

Type and number of containers
16 ELA quality all-rounders,
1 ELA premium container

Usable space
Approx. 240 m²

Usage
Construction office

Colour/floor
Outer walls: pebble grey (RAL 7032)
Inner walls and ceiling: white
Floor: grey/white

Special equipment
ELA furnishings: desks, swivel chairs, filing cabinets/clothing cupboards, slide filing cabinets, tables, chairs, clothing lockers, kitchen, split air conditioning equipment, steel outside staircase with landings and railings, septic tank

Purchased or leased
Leased

Duration of usage
6–24 months

Installation deadline
03/2018

8

MULTI-FUNCTIONAL OFFICES BUILT FROM CONTAINERS



Fig. top

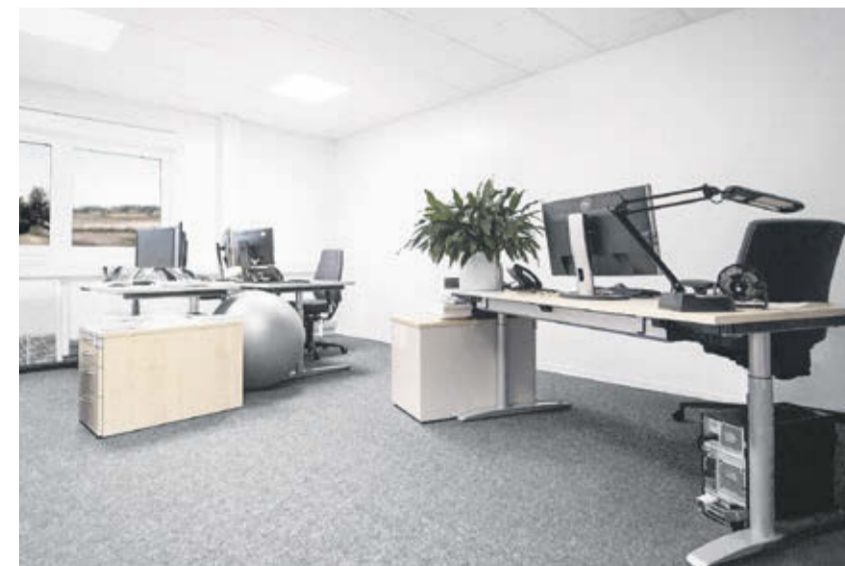
CEWE has expanded its office spaces with an ELA Container facility.

Fig. centre

Plenty of space and excellent acoustics: ELA office spaces at CEWE.

Fig. bottom

Included in the delivery: a kitchen with a fridge, dishwasher and sink.



CEWE Oldenburg expands its premises

Times are good at Europe's leading photo service CEWE. So good that there is no longer enough space. That's why CEWE was looking for a temporary space for several office workstations.

As the ELA Area Sales Manager Ralf Neelen knows, "to work effectively you need to have the right environment". He has managed the CEWE project from the beginning. CEWE was also particularly focused on how the six offices, the recreation and sanitary rooms and the server room in the temporary building were equipped.

The brand new containers' ceilings are hung with mineral fibreboard. Along with the needle-felt floor covering they ensure gentle acoustics and the opportunity to work in a focused manner. Integrated heating and energy-saving LED lighting are included, as well as a kitchen in the recreation room with a dishwasher, refrigerator, sink and cupboards.

To achieve the desired floor space ELA developed a combination of 16.3-metre-wide premium containers and four standard-sized quality all-rounders. "Our aim is to design room concepts for our customer with maximum efficiency in terms of space and economics," explains Neelen. And it seems to work well: CEWE trusted ELA's high-performing containers yet again. "ELA Container stands out on the market with its combination of functional design and good quality," says Alf Meyer, head of purchasing and materials management at CEWE. "Along with the comprehensive service package ELA impressed us. We are very happy with the finished work spaces."

Details

Location
Oldenburg, Germany

Type and number of containers
16 ELA premium containers,
4 ELA quality all-rounders

Usable space
Approx. 370 m²

Usage
Office

Colour/floor
Outer walls: pebble grey (RAL 7032)
Inner walls and ceiling: white
Floor: grey/white

Special equipment
Container with overheight, acoustic ceiling, needle-felt floor covering, wood-look PVC floor covering, insulation, synthetic tilt-and-turn windows with shutters, LED panels, motion detectors, heating system and equipment, fitted kitchen, split air conditioning equipment, awning

Purchase or rental
Purchased

Installation deadline
06/2017

CONTAINER PROTECTION

The comprehensive package for ELA leased containers and equipment



Container protection

Your ELA leased containers and ELA leased equipment are protected from the order until the last day of your lease. Our comprehensive package includes Germany-wide ELA container protection. ELA will guarantee optimum protection for a small fee per container. Damage to the ELA leased container and ELA leased equipment is immediately handled by ELA Container GmbH. This includes costs for transport, repairs and provisional measures for protecting the container. All you pay is your deductible costs per container.

Benefits

Risk and your business are still predictable.

All under one roof – our service guarantees rapid assistance if damage occurs.

Cover

Fire (including lightning and explosion)

Water damage

Storm and hail

Elemental damage (flooding, landslide, earthquake)

Container theft and burglary of furniture

Vandalism (including graffiti) following a break-in or attempt to break in to the container

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